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Vendor:Salesforce

Exam Code:ADM-201

Exam Name:Administration Essentials for New
Admins

Version:Demo

QUESTION 1

Are custom object reports accessible when you add a custom object tab?

- A. Yes
- B. No
- C. Only if the Object is not related to any other object

Correct Answer: B

QUESTION 2

The administrator wants to create 3 custom fields: an auto-number, a text field and a picklist. Is it possible?

- A. Yes
- B. No, because auto-number is a standard field
- C. No, only multi select picklist can be custom created
- D. No, only 1 custom field can be created per object

Correct Answer: A

QUESTION 3

Which statements are true for the integrated campaign builder?

- A. Cannot filter views by more than one campaign at a time
- B. The maximum number of Leads/Contacts that can be added from a report at one time is 50,000
- C. The maximum number of Leads/Contacts that can be added from the wizard at one time is 250
- D. Can add converted leads to a campaign
- E. Integrated Campaign Builder views are not exposed through the Force.com API

Correct Answer: ABCE

QUESTION 4

Universal Containers wants to create a custom object to capture account survey data. Users must be able to select an account from the survey record and view related surveys on the account record. Which two actions should the system administrator take to meet these requirements? Choose 2 answers

- A. Add the account related list to the survey page layout.

- B. Add the survey related list to the account page layout.
- C. Create a lookup relationship field on the survey object.
- D. Create a lookup relationship field on the account object.

Correct Answer: BC

QUESTION 5

Which relationship can be selected in a custom report type where Accounts is the primary object and Contacts is the related object?

- A. Each contact may or may not have a related account.
- B. Each contact must have a related account.
- C. Each account may or may not have related contacts.
- D. Each account must not have related contacts.

Correct Answer: C

QUESTION 6

Ursa Major Solar wants to automatically notify a manager about any cases awaiting a response from an agent for more than 2 hours after case creation.

Which feature should an administrator use to fulfill this requirement?

- A. Formula field
- B. Case Escalation Rule
- C. Omni-Channel Supervisor
- D. Assignment Rule

Correct Answer: B

QUESTION 7

Universal Containers wants to ensure that its org is secure and has asked an Administrator to configure password requirements for its users. Which three actions are Administrators able to configure? Choose 3 answers

- A. Set requirement that passwords must be unique for each user.
- B. Set the length of time before passwords expire.

- C. Set maximum invalid login attempts.
- D. Set password complexity requirements.
- E. Set prohibited password values.

Correct Answer: BCD

QUESTION 8

Who can submit an idea to Salesforce.com IdeaExchange?

- A. Salesforce.com partners
- B. Sales force employees
- C. Salesforce.com users
- D. Anyone who has a login to Idea Exchange

Correct Answer: D

QUESTION 9

Universal Containers (UC) would like to count the number of open cases associated with each Account and update the Account with this value every Friday evening. UC has several hundred open cases at any given time. What should the administrator use to complete this request?

- A. Use a scheduled Process Builder
- B. Use a record triggered flow.
- C. Use a scheduled flow.
- D. Use a Roll-Up Summary field on Case.

Correct Answer: C

QUESTION 10

Criteria-based sharing rules allow administrators to share records based on field values rather than record ownership.

- A. True
- B. False

Correct Answer: A

QUESTION 11

How many Custom Summary Formula Fields are allowed on a single Report?

- A. 5
- B. 10
- C. 15
- D. 20
- E. No limit

Correct Answer: A

QUESTION 12

When you insert a record using the API, Do Validation rules are expected?

- A. Yes
- B. No

Correct Answer: A